



ADDENDUM NO. 1

DATE: March 8, 2023
ITB: **RFP 23-43AW Hampton Roads Crossroads Hospitality Feasibility Study**
DATE ISSUED: February 21, 2023
BID DUE: **March 30, 2023 at 10:00 AM EST**
SUBJECT: **To Provide Answer to Questions Received**

Ladies/Gentlemen:

Addendum #1 is being issued to provide answers to questions received.

1. **Question:** Can the City provide any documentation or reports that resulted from the previous feasibility study performed by Hunden Strategic Partners (HSP) or any other related consultants?

Answer: There has been significant change to hotel product and lodging room inventory in Hampton and surrounding the Hampton Roads Convention Center since the Hunden Study was done in 2014. The information is no longer relevant. We will provide the selected vendor with all available current reports and data.

2. **Question:** Will the selected offeror for this procurement be prevented or conflicted from representing any private developers or parties that would be pursuing future projects related to the results provided by this study?

Answer: No.

3. **Question:** Has the City developed an estimated budget for these services and if so, can the City provide it?

Answer: No.

4. **Question:** With respect to the Clean City Commission and the commitment to recycling and waste management, will the City accept the electronic submission of a proposal in lieu of a hard copy?

Answer: No. The solicitation states “Proposals received by telephone, email, facsimile, or any other means of electronic transfer will not be accepted”.

Bidders must take due notice and be governed accordingly. This addendum must be acknowledged as indicated in the Invitation to Bid or your Bid may not be considered.

All other terms and conditions much remain the same.

For the City of Hampton,

***Armina Wiley, Senior Buyer
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